

Message Text

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PAGE 01 MONTRE 01638 082110Z

64

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 AF-06 ARA-10 EA-09 NEA-10 CAB-05

CIAE-00 COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00

IO-10 OIC-02 L-03 /082 W

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P R 082048Z OCT 75

FM AMCONSUL MONTREAL

TO SECSTATE WASHDC PRIORITY 6801

INFO AMEMBASSY ANKARA

UNCLAS MONTREAL 1638

E. O. 11652: N/A

TAGS: PORG, EAIR, ICAO

SUBJ: ICAO: TECHNICAL ASSISTANCE CONTRACT FOR TURKEY ATS

REF: STATE 114413

1. AT NOON THIS DATE DGCA TURKEY GUNGEN BURST INTO USREP'S OFFICE EMOTIONAL/IRATE. HAD JUST COME FROM MEETINGS ICAO COMMITTEE SELECTING CONTRACTOR. APPARENTLY COMMITTEE PREFERENCE HAD BEEN FOR GROUP OF EXPERTS WORKING ON PROJECT BECAUSE LESS EXPENSIVE. GUNGEN HAD INSISTED ON CONSULTANT/CONTRACTOR BECAUSE ALTHOUGH MORE EXPENSIVE, RESOURCES AND EXPERTISE WOULD ASSURE MORE THOROUGH TECHNICAL JOB. COMMITTEE THEN SELECTED A SMALL CANADIAN FIRM IN SPITE OF FACT ITS BID HAD FAILED TO QUALIFY ON SIX COUNTS.

2. GUNGEN TOLD COMMITTEE IF HE COULDN'T GET EXPERTISE AND TOTALLY PROFESSIONAL JOB HE WOULD CANCEL THE PROJECT AND TURKEY WOULD "BUY COWS WITH THE \$360,000 AND INCREASE MILK PRODUCTION."

3. HE DEMANDED CONSIDERATION DIXON-SPEAS AND FINALLY GOT COMMITTEE AGREEMENT TO SEEK ADDITIONAL INFORMATION FROM THEM.

4. HIS FURY WAS DIRECTED MAINLY AT NEMEREVER (US DIRECTOR AIR NAV BUR) WHO HAD BEEN MAIN VOICE AGAINST DIXON-SPEAS SAYING "THEY UNCLASSIFIED

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PAGE 02 MONTRE 01638 082110Z

DID SOMETHING SILLY SEVERAL YEARS AGO" AND SHOULD NOT BE CON-

SIDERED. GUNGEN SAID HE HAD THOUGHT PREVIOUSLY NEMEREVER WAS GERMAN BUT HAS NOW LEARNED HE IS A U.S. CITIZEN (BORN BELGIUM). GUNGEN SAID HE KNOWS NEMEREVER HOLDS BUREAU DIRECTORSHIP BECAUSE HE IS A US CITIZEN AND WE SHOULD GET OUR MAN STRAIGHTENED OUT -- "SOME THINGS NEMEREVER SAID WERE IMPOSSIBLE."

5. GUNGEN TOLD USREP THIS WAS AN OFFICIAL COMPLAINT. HE HAD ALREADY SEEN SYG, AND INTENDED TO COMPLAIN TO AMEMBASSY ANKARA. WHEN USREP COULD GET IN A WORD, WE EXPRESSED GREAT CONCERN AND SAID WE WOULD LOOK INTO IT.

6. DIXON-SPEAS SHOULD BE ADVISED TO COMPLY FULLY AND PROMPTLY WITH REQUEST FOR ADDITIONAL INFORMATION. SHOULD USREP TALK WITH NEMEREVER AND/OR SYG.

7. SUBSEQUENTLY, DIXON-SPEAS REPRESENTATIVE SEEKING APPOINTMENT USREP.
HARPER

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